

## Evangelism Styles Questionnaire:

### Scoring Totals:

3 - Very much | 2 – Somewhat | 1 - Very Little | 0 - Not at all

- \_\_\_ 1. In conversations, I like to approach topics directly, without much small talk or beating around the bush.
- \_\_\_ 2. I have a hard time getting out of bookstores or libraries without getting a bunch of books that will help me better understand issues being debated in society.
- \_\_\_ 3. I often tell stories about my personal experiences in order to illustrate a point I am trying to make.
- \_\_\_ 4. I am a “people person” who places a high value on friendship.
- \_\_\_ 5. I enjoy including or adding new people to activities I am involved in.
- \_\_\_ 6. I see needs in people’s lives that others often overlook.
- \_\_\_ 7. I do not shy away from putting a person on the spot when it seems necessary.
- \_\_\_ 8. I tend to be analytical.
- \_\_\_ 9. I often identify with others by using phrases like “I used to think that too” or “I once felt the way you do.”
- \_\_\_ 10. Other people have commented about my ability for developing new friendships.
- \_\_\_ 11. To be honest, even if I knew the answers, I am more comfortable having someone “better qualified” explain Christianity to my friends.
- \_\_\_ 12. I find fulfillment in helping others often in behind-the-scenes ways.
- \_\_\_ 13. I do not have a problem confronting my friends with the truth even if it risks hurting the relationship.
- \_\_\_ 14. In conversations, I naturally focus on the questions that are holding up a person’s spiritual progress.
- \_\_\_ 15. When I tell people of how I came to Christ, I have found that they have been interested in hearing it.
- \_\_\_ 16. I would rather delve into personal life issues than abstract theological ideas.
- \_\_\_ 17. If I knew of a high quality outreach event that my friends would enjoy, I would make a big effort to bring them.
- \_\_\_ 18. I prefer to show love through my actions more than my words.
- \_\_\_ 19. I believe that real love often means telling someone the truth, even when it hurts.
- \_\_\_ 20. I enjoy discussions and debates on difficult questions.
- \_\_\_ 21. I intentionally share my mistakes with others when it will help them relate to the solutions I have found.
- \_\_\_ 22. I prefer getting involved in discussions concerning a person’s life before dealing with the details of their beliefs.
- \_\_\_ 23. I tend to watch for spiritually strategic events to bring people to (such as Christian concerts, outreach events, seeker services).
- \_\_\_ 24. When people are spiritually closed, I have found that my quiet demonstrations of Christian love sometimes make them more receptive.
- \_\_\_ 25. A motto that would fit me is: “Make a difference or a mess, but do something.”
- \_\_\_ 26. I often get frustrated with people when they use weak arguments or poor logic.
- \_\_\_ 27. People seem interested in hearing stories about things that have happened in my life.
- \_\_\_ 28. I enjoy long talks with friends.
- \_\_\_ 29. I am always looking for a match between the needs and interests of my friends and the various events, books, etc., that they would enjoy or benefit from.
- \_\_\_ 30. I feel more comfortable physically assisting a person in the name of Christ than getting involved religious discussions.
- \_\_\_ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- \_\_\_ 32. I like to get at the underlying reasons for opinions that people hold.
- \_\_\_ 33. I am still amazed at how God brought me to faith in Him and I am motivated to tell people about it.
- \_\_\_ 34. People generally consider me to be an interactive, sensitive, and caring kind of person.
- \_\_\_ 35. A highlight of my week would be to take a guest with me to an appropriate church event.
- \_\_\_ 36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

	Confrontational	Intellectual	Testimonial	Interpersonal	Invitational	Serving
	#1 _____	#2 _____	#3 _____	#4 _____	#5 _____	#6 _____
	#7 _____	#8 _____	#9 _____	#10 _____	#11 _____	#12 _____
	#13 _____	#14 _____	#15 _____	#16 _____	#17 _____	#18 _____
	#19 _____	#20 _____	#21 _____	#22 _____	#23 _____	#24 _____
	#25 _____	#26 _____	#27 _____	#28 _____	#29 _____	#30 _____
	#31 _____	#32 _____	#33 _____	#34 _____	#35 _____	#36 _____
<b>Totals:</b>						

## **Six Styles of Evangelism**

There are many ways to share the Good News of the Gospel.  
Find the one that suits you best.

Do you have to be like Billy Graham to be an evangelist? Do you have to speak with a North Carolina accent and wave a floppy Bible about?

No one style fits everyone's personality—or every situation.

*Becoming a Contagious Christian* highlights six different evangelism styles to help you witness with confidence and power.

### **Confrontational:**

Unfortunately, many stereotypes have developed from the abuses of this style. We don't like to be grabbed by the collar and asked, "Are you saved?" Yet, this style is strongly evident throughout Scripture. Peter uses it in Acts 2, when he addresses the crowd after Pentecost. "What must we do to be saved?" many asked, after Peter confronts and challenges them. "Repent and be baptized," demands Peter.

### **Intellectual:**

This style is logical, rational and loves to deal with questions and ideas. "What do you think?" is often the opening question. In Acts 17, Paul uses this style with the Athenians, at the center of the intellectual civilization, as he debates with these learned men of Greece.

### **Testimonial:**

This style is perhaps the most familiar to us. In John 9 the blind man who was healed by Jesus refuses to argue with the authorities as to whether Jesus is a good man or bad. "All I know is this," he says. "I was blind, and now I can see." We too, have personal experiences of Jesus to share like this blind man.

### **Interpersonal / Relational:**

This style is probably the easiest for us to use. Levi, in Luke 5, was a hated pariah, a tax-collector, yet he followed Jesus. His evangelism style was to throw a great bean-feast and invite his tax-collector buddies to come and meet Jesus. He used his relationships to bring others to Christ.

### **Invitational:**

Many feel comfortable with this style. In John 4, the Samaritan woman runs back to town and invites her friends to "come and see" Jesus. Who does not like to be invited to meet someone?

### **Serving:**

Dorcas is described in Acts 9 as filling her days with acts of kindness and charity. Often this style melts the hearts of unbelievers because it demonstrates love over a long period of time.

No one style fits everyone's personality—or every situation. If you force everyone into one mold, you drive them away from evangelism. If you force unbelievers into one approach, you may drive them away from Christ.